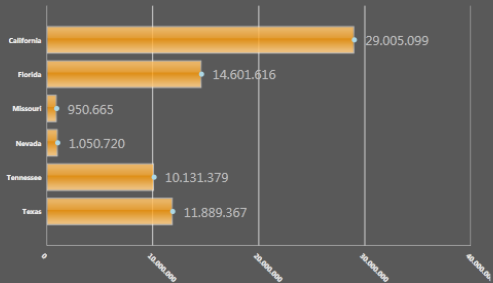


Sales Performance

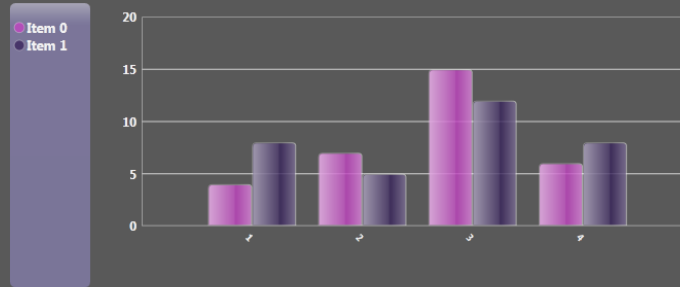
Sales Performance

	Gross Sales	Sales Packs
California	29,005.099	14,575.137
Florida	14,601.616	7,827.201
Missouri	950.665	478.375
Nevada	1,050.720	665.503
Tennessee	10,131.379	5,541.722
Texas	11,889.367	6,876.434



Sales Pipeline

Gross Sales	AUSTIN	pippo	LOS ANGELES	MEMPHIS	OAKLAND	TOTAL
Q.1/06	577.879		1,132.828	734.608	1,335.475	3,780.790
Q.2/06	654.259		1,202.496	591.665	1,243.432	3,691.851
Q.3/06	520.719		935.432	376.187	988.881	2,821.220
Q.4/06	606.515		1,403.240	493.227	1,193.365	3,696.348
TOTAL	2,359.373		4,673.996	2,195.687	4,761.153	13,990.209



Year {4/4}

- 2006
- 2007
- 2008
- 2009

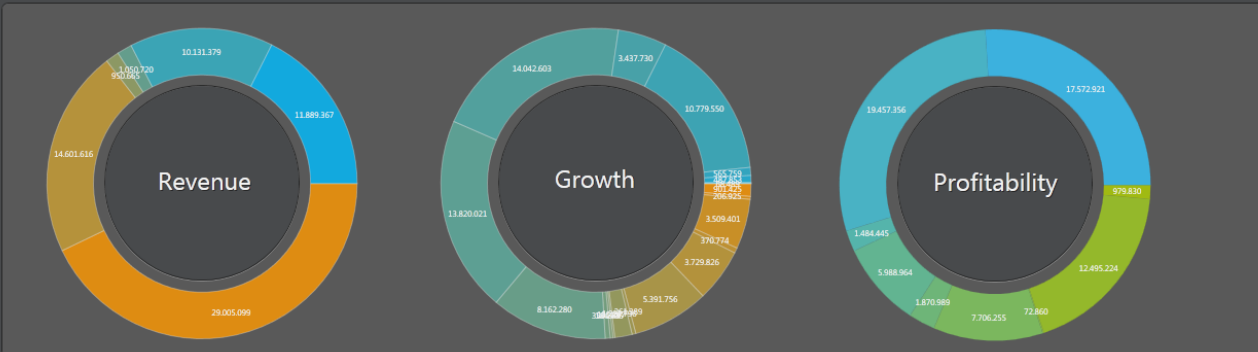
Channel {5/5}

- Discount Stores
- Retail Stores
- Specialty Goods
- OEM
- Department Stores

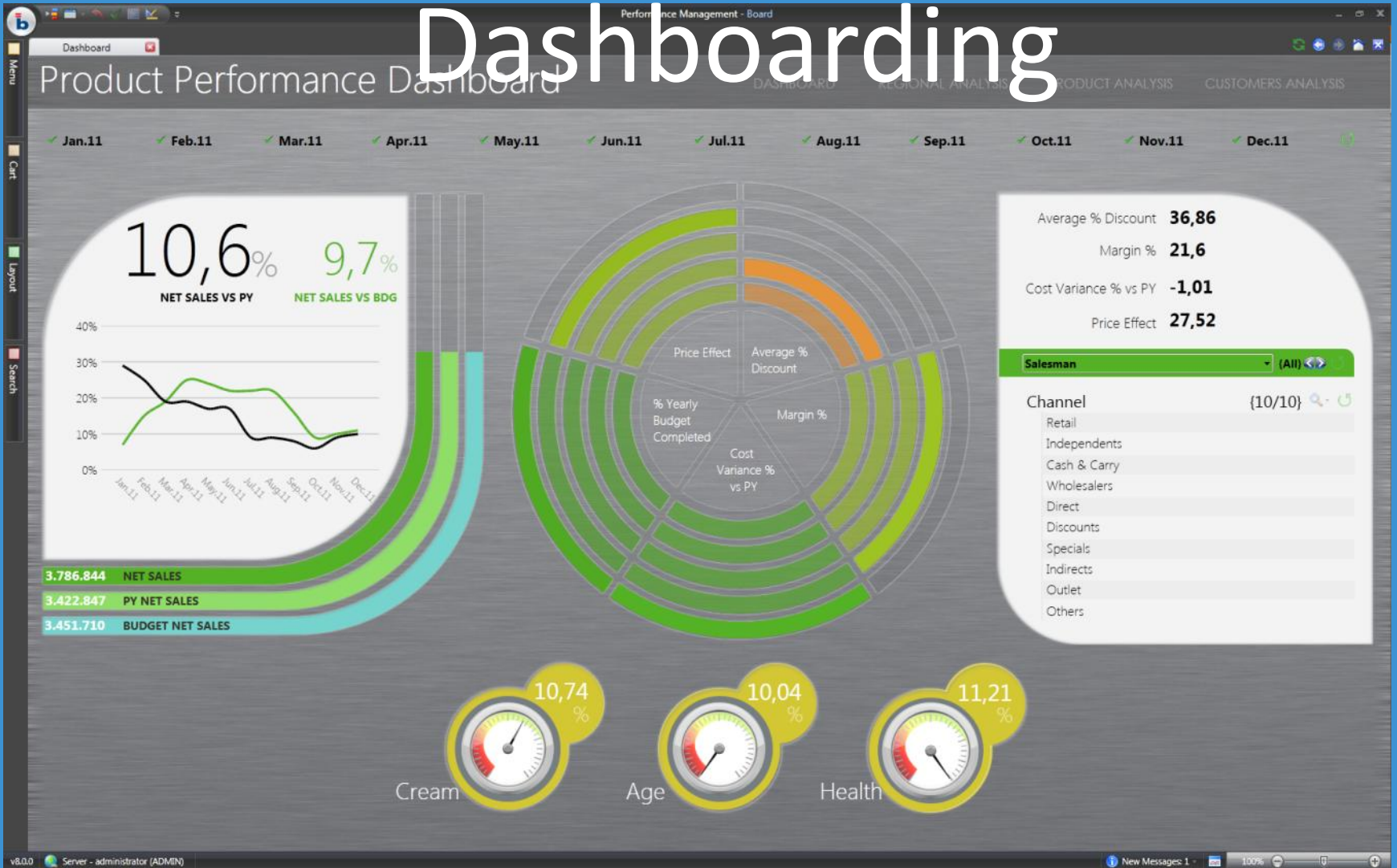
City {11/21}

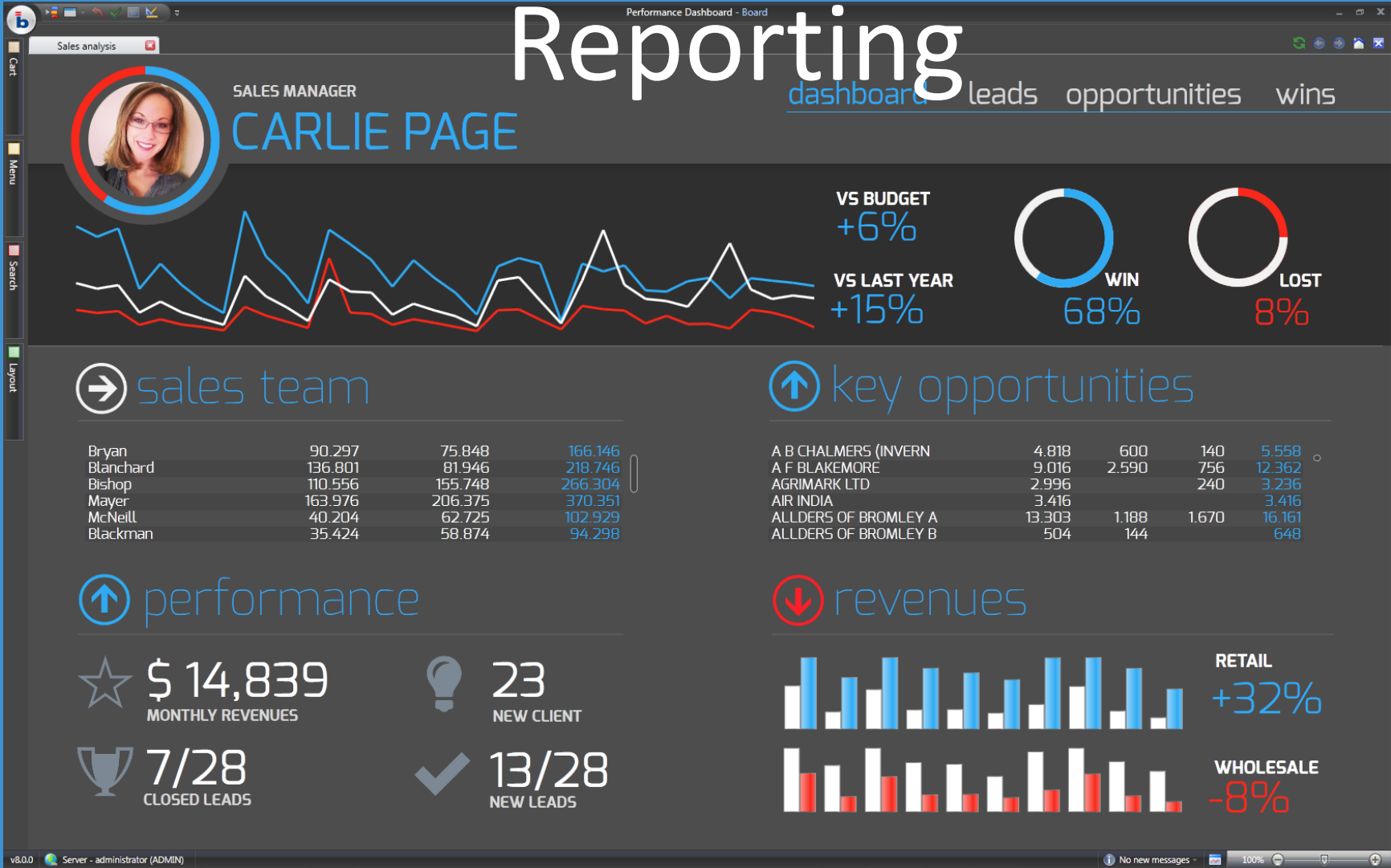
- ✓ AUSTIN
- ✓ DALLAS
- ✓ FRESNO
- ✓ KANSAS CITY
- ✓ LAS VEGAS
- ✓ LOS ANGELES
- ✓ MEMPHIS
- ✓ MIAMIBRIA
- ✓ NASHVILLE
- ✓ OAKLAND
- ✓ ORLANDO
- PHOENIX
- pippo
- RENO
- SAN DIEGO
- SAN FRANCISCO
- SPRINGFIELD
- TAMPA
- TUCSON
- YUMA

Key Sales Indicator

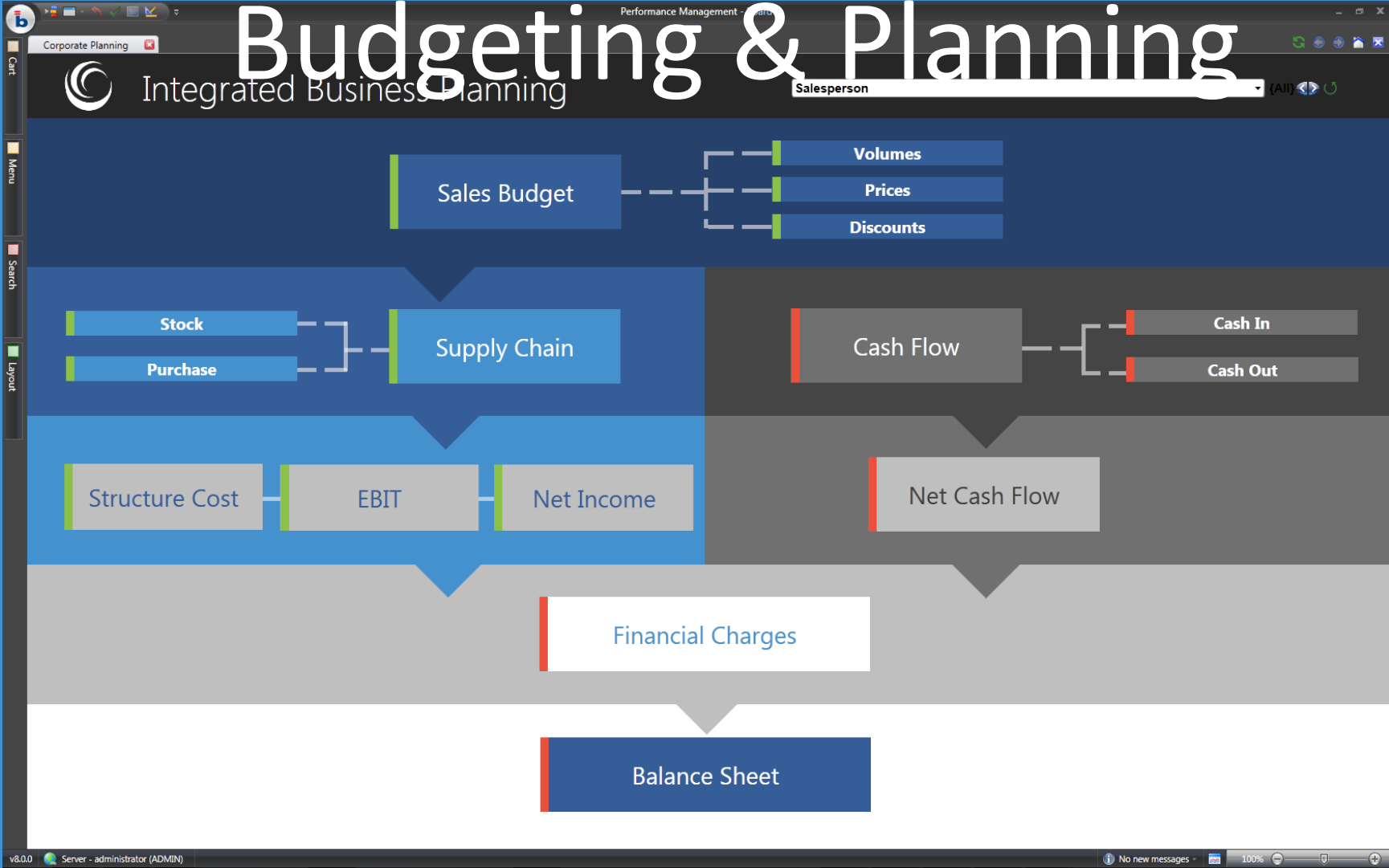


Dashboarding





Budgeting & Planning



Financial Consolidation

FC - Board

Home

fc BOARD Financial Consolidation Main Set Up Consolidate User: administrator

Node: Node {All} Scenario: Actual {1/1} Period: Month {2/60}

1 Set up Consolidation Period

- Open the Period and Scenario
- Input Exchange Rates
- Unlock Data collection for RUs
- Notify RUs users to submit data

2 Data collection

- Check New GL Accounts and map
- Input Historical Exchange Rates for Equity and Investments
- Post Adjustments
- Check and validate RUs data

financial consolidation subsidiaries structure

```
graph TD; PI[Pharma International] -- 100% --> HNL[Healthcare nutrition Limited]; HNL -- 95% --> PUK[Pharma Uk limited]; PUK -- 63.3% --> CGT[Contoso GeneTech]; CGT -- 39.8% --> OS[Other Shareholders]; PUK -- 75% --> CRC[Contoso Research Co. Ltd.]; MRJD[Mr. John Doe] -- 25% --> CRC; PUK -- 95% --> CPh[Contoso Pharma Co. Ltd.]; MRJS[Mr. Jack Smith] -- 5% --> CPh; PUK -- 95% --> CC[Contoso Chemicals Co. Ltd.]; MRJS -- 5% --> CC;
```

3 IC data collection and reconciliation

- Load Inter Company Data
- Load Inter Company reconciliation cockpit
- Validation IC data
- Submit IC data

4 Consolidation Process

- WF Manager
- Run Consolidation
- Consolidation Adjustments
- Process Checks
- Validation
- Group Reporting

v8.0.0 Server - administrator (ADMIN) New Messages: 1 100%